

**Next Generation Conference Agenda - Saturday, January 28, 2017 - Shelby High School, 1001 Valley St. – Shelby, MT 59474**

Time	Room 1	Room 2	Room 3	Room 4	Room 5	Room 6	Room 7
8 - 8:30 a.m.	<i>Continental breakfast and registration—Foyer Area followed by Opening Remarks at 8:30 in the Auditorium</i>						
8:45 - 9:45 a.m.	<b>Beginning Financial Recordkeeping</b> <i>Janet Smith, FSA</i>	<b>Crops for 2017 and Beyond</b> <i>Blaine Judeman, CHS Big Sky</i>	<b>Using Genomics to Create Profitability</b> <i>Larry Gran, Zoetis</i>	<b>Dying without a Will</b> <i>Joel Schumacher, MSU Extension</i>	<b>Ag Employees</b> <i>Anna Horne, Anderson Zurmuehlen</i>	<b>Basics of Crop Insurance</b> <i>Korey Fauque, KW Insurance</i>	<b>Farm Safety</b> <i>Jim Larson, MT Ag Safety</i>
9:45—10 a.m.	<i>Break—Foyer Area—Upstairs and Downstairs</i>						
10 to 11 a.m.	<b>Cash vs. Accrual Accounting</b> <i>Brenda Byrnes, Anderson Zurmuehlen</i>	<b>Supplementation Options</b> <i>Travis Standley, West Feeds</i>	<b>Optimizing Hay Quality</b> <i>Emily Glunk, MSU Extension</i>	<b>Communication in Succession Planning</b> <i>Joel Schumacher, MSU Extension</i>	<b>Planting the Seeds of Success: Ag Financial Management</b> <i>Aimee Roberts and Sarah Wheeler, NWFCS</i>	<b>Implications of 2017 Cropping Plans: Insurance, Chemicals, Rotations</b> <i>Korey Fauque, KW Insurance</i>	<b>Farm Safety</b> <i>Jim Larson, MT Ag Safety</i>
11-11:15 am	<i>Break—Foyer Area—Upstairs and Downstairs</i>						
11:15 a.m. to 12:15 pm	<b>Basics of Farm Tax Laws</b> <i>Curt Barnekoff &amp; Brad Cook, Wipfli-GHG</i>	<b>Livestock Marketing</b> <i>Ryan Goodman, AgriClear, Inc.</i>	<b>Producing Profitable Bushels</b> <i>Markus Braaten, Agri-Trend</i>	<b>Succession Planning in Agriculture</b> <i>Ty McDonald, Waddell &amp; Reed</i>	<b>Corporate Structuring in Agriculture</b> <i>William VanCanagan, Datsopoulos, MacDonald &amp; Lind</i>	<b>Your Marketing Toolbox</b> <i>Lance Wilson, Agri-Trend</i>	<b>ATV Safety</b> <i>Jim Larson, MT Ag Safety</i>
12:15 – 1:15 p.m.	<i>Lunch—Foyer Area</i>						
1:15 to 2:15 p.m.	<b>Introduction to Beef Cattle Nutrition</b> <i>Travis Standley, West Feeds</i>	<b>Succession Planning and Tax Implications</b> <i>Curt Barnekoff &amp; Brad Cook, Wipfli-GHG</i>	<b>Montana Crop Production Basics</b> <i>Joel Farkell, Centrol, LLC, Crop Consulting</i>	<b>Ranch Life 101</b> <i>Maggie Nutter</i>	<b>Corporate Structuring in Agriculture</b> <i>William VanCanagan, Datsopoulos, MacDonald &amp; Lind</i>	<b>Legal Documents in Agriculture</b> <i>Brian Lee and Luke Casey, Lee Law Office</i>	<b>Minimizing your Liability Risk</b> <i>Travis Clark, Leavitt Group</i>
2:15 - 2:30 pm	<i>Break—Foyer Area—Upstairs and Downstairs</i>						
2:30 to 3:30 p.m.	<b>Beginning Financial Recordkeeping</b> <i>Janet Smith, FSA</i>	<b>Beginning Animal Health Topics</b> <i>TBA</i>	<b>The 411 on What's Going On in Your Fields</b> <i>Joel Farkell, Centrol, LLC, Crop Consulting</i>	<b>Basic Grazing Management Principals</b> <i>Roland Kroos, Crossroads Ranch Consulting</i>	<b>Retirement by Design</b> <i>Marsha McCubbins, Edward Jones</i>	<b>TBD</b> <i>Markus Braaten, Agri-Trend</i>	<b>USDA Programs - Crops</b> <i>Bob Hermance &amp; Dennis Garcia (FSA) and NRCS</i>
3:30 - 3:45 p.m.	<i>Break—Foyer Area Upstairs and Downstairs</i>						
3:45 to 4:45 p.m.	<b>Pulse Crop Disease Management</b> <i>Jessica Rupp, MSU</i>	<b>Advanced Animal Health Topics</b> <i>TBA</i>	<b>Introduction to Bull Selection and E.P.D.s</b> <i>Kari Lewis, Glacier County Extension</i>	<b>Intensive Grazing</b> <i>Roland Kroos, Crossroads Ranch Consulting</i>	<b>Protect What You Have Worked For</b> <i>Marsha McCubbins, Edward Jones</i>	<b>Utilizing Your Marketing Tools</b> <i>Lance Wilson, Agri-Trend</i>	<b>USDA Programs - Livestock</b> <i>Bob Hermance &amp; Dennis Garcia and NRCS</i>
4:45 p.m.	<i>Trade Show, Inventor Fair and Social Hour followed by Dinner</i>						